



LABORATORY ALLIANCE

of Central New York, LLC

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CONTACT

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TITLE

Chief Executive Officer
VP, Business Development & Marketing
VP, Finance & Chief Financial Officer
Director of Assay Development
Scientific Director, Clinical Microbiology

COMPANY / INSTITUTION DESCRIPTION

Laboratory Alliance of Central New York, LLC is an independent, for-profit, clinical reference laboratory serving the needs of Upstate New York and clients nationwide. It offers a very extensive menu of over 1,750 diagnostic medical tests and test combinations. The company is equipped with the latest medical and information systems technology. Over 9.4 million tests were performed in 2010. 99.2% of the tests received are performed in-house.

A significant amount of training, experience and expertise exist within Laboratory Alliance.

- A network of over 20 pathologists and Ph.D. level scientists
- Over 430 technical staff members spanning all areas of laboratory medicine including hematology, cytology, histology, immunology, microbiology, chemistry and toxicology
- Support staff committed to excellence in phlebotomy, transportation, customer service, information technologies, specimen receipt and packaging, and regulatory affairs

Laboratory Alliance is:

- Licensed by the New York State Department of Health (PFI # 7409)
- Certified by the Clinical Laboratory Improvement Act (CLIA # 33D0954 150)
- Registered in several states including Pennsylvania

AREA(S) OF EXPERTISE

- Device Trials
- Clinical Studies
- Product Validations
- Applications Development
- Physiological Monitoring
- Toxicology
- Molecular Diagnostics
- Clinical Chemistry
- Endocrine Chemistry
- Virology / Microbial Antigen Detection
- Clinical Hematology
- Coagulation
- Cellular & Tissue Studies, Tumor Markers
- Sterility Testing
- Repository for Clinical Microbiology Specimens and Epidemiology Data

CLIENTS SERVED / COLLABORATIONS:

Clients:

Biotechnology Companies
Instrument & Medical Device Manufacturers
Pharmaceutical Companies
Reagent & Media Manufacturers
Research Institutions
Veterinary Pharmaceuticals

Collaborations:

Independent / Affiliated with 5 Central New York area hospitals with 1600+ combined beds